Tézy z predmetu štátnej skúšky

Interkultúrna komunikácia a rokovania v anglickom jazyku platné pre akademický rok 2019/2020



BRITISH, AMERICAN AND SLOVAK STUDIES

- 1. Major Events in the History of the United Kingdom in the 19th Century
- 2. Major Events in the History of the United Kingdom in the 20th Century
- 3. Major Events in the History of the United States of America in the 19th Century
- 4. Major Events in the History of the United States of America in the 20th Century
- 5. Major Events in Slovak historical development in the 19th Century
- 6. Slovakia, the Slovaks and their History in the 20th Century
- 7. Economy of the United Kingdom
- 8. Economy of the United States of America
- 9. Economy of the Slovak Republic
- 10. Political System of the United Kingdom
- 11. Political System of the United States of America
- 12. Political System of the Slovak Republic
- 13. Legal System of the United Kingdom
- 14. Legal System of the United States of America
- 15. Legal System of the Slovak Republic
- 16. Healthcare and Social Systems of the United Kingdom, the United States of America and the Slovak Republic

BUSINESS NEGOTIATIONS

- 1. Strategies and tactics in negotiation
- 2. Stages of negotiation
- 3. Personality of a good negotiator
- 4. Handling conflicts
- 5. Contract and contract conditions and clauses (price, payment terms, delivery terms, licence and franchise terms, services, the form of the contract)
- 6. Representation
- 7. Dealing with business problems (delivery, payment, product problems)

CULTURE AND COMMUNICATION

- 1. Culture: definitions, characteristics, and consequences
- 2. Culture: ideology and cultural forms
- 3. Culture: cultural dimensions
- 4. Culture: stratification of cultural groups
- 5. Intercultural interaction: culture shock
- 6. Intercultural interaction: competences for working in culturally-diverse context
- 7. Communication: definitions, components of communication, functions of communication
- 8. Communication: verbal and non-verbal communication
- 9. Communication: national communication models
- 10. Communication: intercultural communication, communication styles
- 11. Diplomacy: functions, types, and Schools of Diplomacy
- 12. Diplomatic mission
- 13. Communication in diplomacy: verbal and non-verbal communication, the diplomatic language
- 14. Diplomatic correspondence: external and internal